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# EXECUTIVE CORNER





KATE LICAMELI President

### WE CONTINUE TO BE A LEADER IN OUR INDUSTRY

Happy New Year colleagues, friends and business partners!

Last year, as in the year before that, the entire world saw major changes due to the impact of the COVID-19 pandemic. We have successfully made it through another year with all of the uncertainty of covid, the iffy economy and all things related. Looking forward to a positive start of 2022 with a great year ahead. I am proud of the work we do and how we go about doing it. We continue to be a leader in our industry and that is due to the pride we take in our work, our constant drive to do the best we can at every job and our ability to hire and retain good employees who believe in our company. The values instilled back in 1980 when Dave & Alex started PCS remain with the company today - to provide a product we can be proud of, giving the customer a little more than they expected, all while keeping a focus on employee satisfaction. This has been the key to our success over the years and it will continue to be what we strive for in the years to come.

Our employees continue to be our biggest asset. The front line field teams are experienced and dedicated to their projects and make the rest of the company shine when projects are finished safely, profitably and timely. Safety is the core of everything we do and remains our number one priority. Our safety culture is deeply rooted in our overall business strategy and we are committed to providing necessary resources, support

and trainings towards ensuring each and every employee returns home safely at the end of the day. We have had a fairly good year with regard to safety and that is something that everyone should be proud of. Safety is everyone's responsibility! Each one of us needs to continue to be vigilant and to ask managers and supervisors to pay attention, see what is happening on sites with their own eyes, and listen to each worker to maximize communication.

As we kick off 2022, we look to our Executive team and managers to bring focus to the areas where we need to improve and continue to mentor our employees to strive for an unprecedented year. Our team is built to handle an incredible work load this year so focus, hard work and a TEAM mentality will take us where we need to go. Just when we thought that normal life had returned, the Omicron variant emerged. Thus, the world is expected to remain uncertain for a while. The environment surrounding companies and businesses will also remain uncertain. However, we believe in our company and its employees and we will continue to press forward with a positive outlook. Thank you to each and every one of you who have played a part in the success of PCS this past year. You are appreciated and we look forward to doing great things together in 2022!

"To be successful, you have to have your heart in your business, and your business in your heart." - Thomas Watson, former CEO of IBM

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OUR EMPLOYEES ARE OUR BIGGEST ASSET.

# COMPANY NEWS

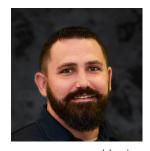




DAN FORBES
Sr. Project Manager

Dan started with PCS in April of 2017 as an experienced Project Manager in the demolition and abatement industry. He has a calm, cool, well-rounded demeanor that

has earned the respect of his teammates and clients alike. Even with a full plate he can be found helping other PM's, Admin personnel and offering up advice to the estimators. Dan, it's been a pleasure to have you "The Gentle Giant" out on the front lines. We thank you for your contribution to this team and look forward to the years ahead.



JASON MCILHENNY
Pre-Construction Manager

Jason McIlhenny has moved on from the estimating department to take on the role of Pre-Construction Manager. Jason knows this position is not easy but decided to take it

on any way. He is now the conduit between sales and operations and will make sure the PM's have an exact understanding of initial and updated scope/schedule for every job. He will also be responsible to track all change orders and help with pricing many of them. This is not an easy task given that there are 40 active jobs and several upcoming jobs at any given time. This position is vital to our success and we are all going to do our part to make this transition work.



BRENT JONES
Estimator

Brent joined PCS in October of 2018 as a demolition laborer. After surviving "PCS Boot Camp" for a year of nights and weekends, he proved his ability to supervise and

did a great job at it. When we needed an additional estimator to join the MD team, there was no doubt he was the man for the job. Brent, we look forward to many years to come.



**CONNOR WELLS**Congratulations!

On October 3<sup>rd</sup> 2021our Senior Estimator, Connor Wells, married his now wife, Becca Wells, at the Huntingfield Creek Inn Rock Hall, Maryland, surrounded by friends

and family. We wish you both the best in this new adventure together. Congratulations to the couple!



Daniel Guillory
Project Manager

Dan Guillory teamed up with PCS in December of 2011 fresh out of college. Its few and far between we find a college graduate willing to throw on a hard hat and go to

work but that's exactly what he did for almost a decade. Early in his career we challenged him with managing one of the largest projects in PCS history, which not only was intimidating itself, but the fact that it would take place on nights and weekends for over a 7 year period. Dan, we thank you for your commitment to this team and the challenges ahead.



KELLY GOODWIN Project Manager

Kelly joined PCS in April of 1998 as an Asbestos Supervisor. For two and half decades Kelly has been instrumental in the companies success and growth as a top supervi-

sor and most recently Sr. Superintendent. Kelly, we look forward to you utilizing your years of knowledge and expertise as you apply them to Project Management.





HERBER VENTURA Project Manager

Herber joined PCS in the spring of 2010 as a 2nd generation PCS employee learning from his father and uncle who both work for PCS. In a short time he became one of our most knowledgeable and experienced demolition supervisors specializing in sawing, coring and equipment operation. After spending the last few years as a Sr. Superintendent we are proud to see him take the next step to Project Manager and specifically help us grow our new office location in Richmond, VA.



CHRIS DUNN Sr. Estimator

Chris Dunn has been promoted to Senior Estimator. We can assure you that Chris has earned this title with his work ethic and willingness to be a team player. This is his 6th year of high level estimating and client relations, and it has all come together really well. He has all the tools and experience to not only handle his own workload, but to assist the entire estimating department.

Chris is keenly aware that with this title comes added responsibility and we know he welcomes the challenge.

#### WELCOME TO THE PCS FAMILY!

# CHAD SCHAEFER ESTIMATOR

Chad began his employment with us in the Spring of 2020 after serving nearly a decade with local fire, rescue and law enforcement. Hired to be trained as a "jack of all trades" he has certainly gotten a taste of the entire operations side of our business. With a need to once again expand the MD Division's estimating department, it was decided that that is where Chad would initially plant his roots. Chad, we are glad you made the career change and, unfortunately, you may still have a few fires to put out at PCS in the coming years!



Chad also got married with Alex Marie, his fiancee, after a covid canceled wedding in 2020. It was a beautiful celebration with family and friends at the Gibson Island Country Club! Congratulations to the newlyweds and best wishes for a lifetime of happiness!









## OOO

# Welcome to the **TEAM**

Jennifer Reida, Billing Specialist

We would like to welcome Jennifer Reida to the PCS Accounting Team in the MD office as the new Billing Specialist. Jenn joined our team in September 2021 with a strong background in accounting and billing. Her experience, professionalism and sympathy make her an awesome adition to our company. Welcome to the PCS team, Jenn!



### EMPLOYEES OF THE MONTH







#### INGRID ARGUETA

Ingrid joined the field in the winter of 2018 coming to PCS with experience in the demolition and asbestos industry. She is reliable, hard working and always looking for more responsibility. Most recently she has shown her ability to supervise our projects and utilize our equipment. Ingrid, there is no doubt you have a bright future ahead of you.







#### MIKE REID

Mike joined PCS in the spring of 2017 as part of a growing warehouse operation. Spending a majority of his day on the road making deliveries, Mike is known for his fun, energetic and positive attitude that he brings to everyone around him. Mike, its been a pleasure to have you as part of our team.

## **COMMUNITY**





# JAKEFEST MEMORIAL GOLF TOURNAMENT

On October 2<sup>nd</sup>, 2021 PCS was proud to contribute with a tee sponsor to The Mid-Atlantic's 4th JAKE-fest Memorial Golf Tournament at Queenstown Harbor in Maryland.

Every contribution at this event funds CureSearch, a national non-profit that accelerates the search for cures for children's cancer by driving innovation, eliminating research barriers, and solving the field's most challenging problems. They are fighting for the future every child deserves and every parent dreams their child will have.

If you want to know more about CureSearch, their community or events, visit curesearch.org

## KAMRYN LAMBERT TOY DRIVE

During the month of December our company participated in the toy recollection for the Kamryn Lambert Fundation Toy Drive helping families in need during the holiday season. Kamryn Mackenzie Lambert was born on October 10th, 1998 and passed away September 3, 2007, just shy of her 9th birthday. Her existence, though short in human years, is infinite throughout due to the programs of this foundation.

#### THEIR MISSION

Their mission is to enrich the lives of children and young adults who, due to adversity in their lives, would not otherwise achieve their hopes and dreams by providing educational and recreational opportunities. Also support the nurses, who are so crucial to the healing process and comfort those touched by childhood adversity.



For more info about Kamryn Lambert Fundation

Please visit: kamrynlambert.org

## COMPANY

# ACTIVITIES

## CHRISTMAS TIME

This December after almost two years, we were finally able to celebrate our annual Christmas Office Party at the Annapolis Yacht club where both divisions had the opportunity to spend time together and enjoy a fun and relaxing time outside the work environment. It was a fantastic night full of delicious food, laughter and good times.

Another memorable moment was each division's field party. We are so thankful for being able to enjoy these gatherings one more year and we are looking forward to continuing these traditions for many more.





### WHITE ELEPHANT

December 17<sup>th</sup> was a fun day for the ladies in the Maryland office who had a 'White elephant' gift exchange for the Holiday season. It's always a pleasure to spend quality time with colleagues and friends!











## **GOLF OUTING**

This past October company golfers from our MD & PA divisions spent the day together on the links at Chartwell Country Club in Severna Park, MD. If time and schedules allow, we hope to make this golf scramble an annual event in the Fall. From what we understand, we are allowed to return next year!

### HALLOWEEN & CHILI COOK-OFF

On October 29<sup>th</sup> we celebrated our annual Chili Cook-off. We all tasted and voted on six different and amazing chili recipes and this year our Marketing Specialist, Cristina, won first place with her husband's 'Sweet Chili recipe' followed by Vanessa's amazing 'Pork Chili', which everyone loved!

It was also the Friday before Halloween, so the MD office girls decided to dress up as the 'Pink Ladies' from the movie Grease. Such a fun day to finish the week!





# MD **OPERATIONS**

## HOLT HOUSE - NATIONAL ZOO, DC

**LOCATION:** WASHINGTON DC

SERVICE: ASBESTOS & LEAD-BASED PAINT

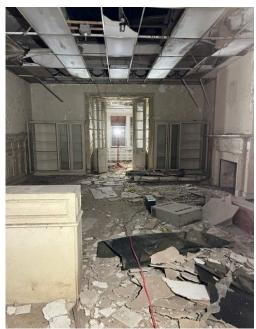
The intent of the project was to stabilize the historical building which has continued to deteriorate over the vears. In order to stabilize. PCS was contracted to remove and dispose of 3000SF of Asbestos-contaminated carpet and debris throughout a historical house located in the National Zoo of Washington, D.C. The scope of work also included the removal of 300SF of asbestos joint compound and wet scraping of 4,500SF of loose flaking lead-based paint from walls which was performed utilizing subcontractor Bellz and Bellz. The project was

run by Project Manager Gene Rush and the Site Supervisor Eric Lainez. The Holt House "is intimately linked to the early history of both Washington D.C. and the nation through its association with such prominent figures as Thomas Johnson (first governor of Maryland), Thomas Jefferson, Benjamin Stoddert (first Secretary of the Navy), Benjamin Mackall (Georgetown merchant), John Adams, John Quincy Adams, and Andrew Jackson. It has been owned by the Smithsonian Institution since 1890, and is the oldest building under its auspices."









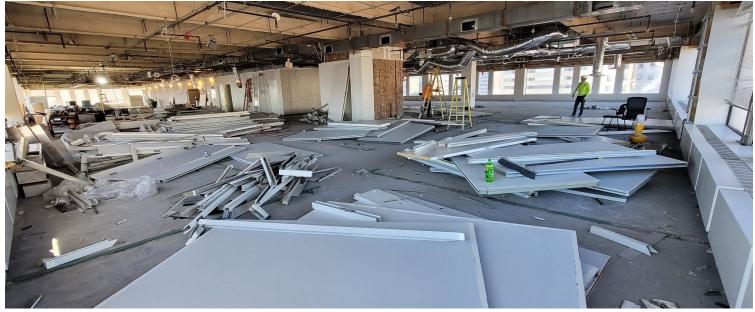


## BANK OF AMERICA

LOCATION: RICHMOND, VA SERVICE: SELECTIVE DEMOLITION

PCS was awarded its first project with the Whiting Turner-Richmond Office. This project consisted of removal and disposal of tile flooring, wall tile, elevator lobby wall finishes, casework, bathroom partition, GWB door opening, ACT, plaster ceiling, mechanical, electrical and plumbing demo-

lition. This took place on both the 10th and 11th floors and was comprised of 22,000 SF of renovation space. The project was run by Project Manager Herber Ventura and Site Supervisor Chris Wright.









# PA OPERATIONS

## WATER TANK DEMOLITION



LOCATION: CAMP HILL, PA SERVICE: DEMOLITION

PCS was awarded the demolition of an old water tank located at our PA Office. The tank has been decommissioned for 5 years and has been an eyesore at the corner of our building since we moved in, so we are thrilled to have it gone now.

Bob Klouser Jr. led his small team in the effort to cut and remove each section of the tank in a systematic fashion and lowered the pieces to the ground. With the use of our excavator and a 60' articulating boom lift, Bob worked his way around the top and then sides of the tank cutting various sections into manageable pieces and loading them into metal dumpsters. The PCS Team watched Bob's progress daily so there was no room for error on his part. We are all grateful that the tank is gone.





## 3 WEST BROAD STREET



LOCATION: BETHLEHEM, PA SERVICE: ESCALATOR REMOVAL

This was a challenging project for PCS to take on. The removal of 4 sets of escalators with the last set leading to the 3rd floor with all open space under the escalators. A plan was devised and removal got underway. PCS crews had to manually remove each escalator piece by piece with hand tools, scissor lifts and a boom lift. Other aspects of the project were asbestos abatement of floor tile, mastic and drywall throughout. Selective demolition continued with the removal of wood panel column wraps, 14' partitions, stripping of stone veneer, casework, ceilings and ceramic floor tile removal. The project was a success and PCS is pleased to add this difficult escalator removal to its portfolio.









## TST PROJECT SPOTLIGHT

#### PROVIDING ENERGY-SAVING INSULATION SOLUTIONS THROUGHOUT THE U.S.

## Vicinity Energy – Baltimore, MD | Steam Manhole Insulation Upgrades

By Toby Leach

Vice President, Business Development

In October of 2021, TST was contracted by Vicinity Energy to measure, design, fabricate and install custom-made Removable Insulation Covers (RICs) for all steam piping and fittings in five (5) steam distribution manholes in the City of Baltimore. We are proud to say that we have been providing Vicinity Energy (formerly Trigen Energy, JCI & Veolia Energy) with custom-made RICs in their manholes for nearly 25 years.



TST's turnkey service for this project consisted of measurement, design, fabrication and installation. All measurement of bare piping and the installation of RICs was carried out while the steam piping remained in service which results in a hot, rigorous work environment. Our experienced team of field technicians is confined space trained and will only enter a manhole after the client's support team conducts gas detection and sets up safe and cool ventilation measures. Once the measurement phase was completed, the RICs were designed and fabricated over a 3-4 week period. TST then returned to the site to install the custom RICs with full support from Vicinity Energy's distribution maintenance team. Wearing proper PPE and using confined space entry equipment allowed our field technicians to work safely and efficiently at all times.

As we do on all Vicinity projects, TST fabricated it's 2110PYRO RICs with a 13.5 oz. PTFE (Teflon®) outer jacketing and a hydrophobic Pyrogel® XTE core insulation. Pyrogel® XTE insulation is highly recommended for use inside removable insulation blankets that are fabricated for pipe and fittings in flood-prone manholes, pits, vaults, tunnels and other confined spaces. After more than 12 years of installing these waterproof insulation blankets for customers like Vicinity, we now believe that XTE's hydrophobic characteristics are unmatched in the insulation industry. Aside from its ability to resist water, the insulation is thinner and lighter than all other conventional insulations making removal and replacement of our RIC-2110PYRO insulation blankets much easier and safer for Vicinity personnel. On behalf of myself and others here at PCSITST, I would like to thank and recognize the efforts of Darron Landry and Chad Ronkartz of ACS. Darron and Chad have person-

to thank and recognize the efforts of **Darron Landry** and **Chad Ronkartz** of ACS. Darron and Chad have personally measured and installed tens of thousands of insulation blankets for us over the last two decades and they are both instrumental in managing and coordinating the measurement and installation efforts on most of TST's RIC projects throughout the U.S.. They are a very reliable partner and they get the job done right every time.

Vicinity Energy's district energy network serves the central business district and Harbor East in Baltimore by delivering 99.99% reliable steam, hot water and chilled water to over 250 customer buildings. Over 50% of the steam delivered to Baltimore customers is green steam—steam generated through zero carbon, non-fossil fuel-based renewables—resulting in reductions in greenhouse gas emissions annually. In addition to reducing the city's carbon footprint, individual buildings do not require onsite boilers or chillers which frees up space for building amenities, eliminating the risk of onsite combustion, and reducing upfront capital and ongoing O&M costs. As of 2022, Vicinity currently owns and operates over 28 miles of underground distribution piping in Baltimore City.

### SAFETY FIRST!

Safety is our #1 priority and that is why PCS safety meetings are so important for workers, managers and any kind of employee who works or visits jobsites. On November 2021 both divisions spent the day learning from industry professionals and management about tool safety, protective equipment, safe work practices and much more.

It is always a pleasure to have the participation of companys like SEE, Inc. Colony Tool, Milwaukee Tool, Diamond Tool, Husqvarna Construction Products and Aramsco whose experience and advise during these meetings help our company to decrease every year the number of injuries on jobsites.



Scan this QR code to see a life preview of our last Safety Meeting!





## ALWAYS REMEMBER



Dress appropriately for the weather.



Drink plenty of fluids.



Stop any unsafe behavior.



Watch out for each other.

SAFETY IS EVERYONE JOB!

# SALES AND MARKETING



## **BALTIMORE CHAPTER**



January was the kick-off to another year being actively involved in the Young Leaders Committee, Baltimore Chapter. The Young Leaders Committee is a group of individuals under 40 from ABC member companies that meet on a monthly basis. These meetings present the group an opportunity to focus on the needs and concerns of young professionals in the construction industry. Topics generally include community service, fund-raising events, the needs of each other's companies and how we can continue to improve the Young Professional Leadership group. Keep an eye out for some exciting

events that are in the works.

The January ABC Member Mixer + Meet the Committees event in January provided a great opportunity to get more involved in the Central Virginia Chapter of ABC. The mixer provided us the opportunity to meet with ABC-VA Staff and current committee members to learn about the benefits of participating in of their groups. They are currently looking for members in the Workforce Development Committee, Membership Committee, Young Professionals Council, and the Safety Committee.

## MARKETING AND DESIGN IN PCS

#### OUR BRAND IDENTITY ALONG THE YEARS

Sometimes marketing and design may seem secondary to the demolition industry, but nothing could be further from the truth! Both are key pieces for any business or brand. Every marketing strategy begins with a strong brand identity that reflects the values and principles of the company, and this is where PCS has put its greatest effort over the years.



#### **THOSE WONDERFUL 80's**

If we take a look into the 80's we can see how PCS entered the market with a clear and simple logo design with those three letters that still better represent us nowadays. PCS is born! During these first years and far from the tools and technologies that we have today, our company was already presenting itself with printed brochures and flyers that showed in a very visual way what we were all about.

Our print literature and logo evolved over the years with designs more in keeping with the times and incorporating that red so characteristic of our company.













#### **2009 - WELCOME TO OUR WEBSITE**

From the beginning, PCS has been strong about values and principles that it wanted to transmit with its brand and has done so over the years, achieving a strong and defined identity focused on work ethics, employee care and customer satisfaction.

Over the years and with the development of technology, the options and possibilities of transmitting this brand identity were growing. In 2009, and long before many companies were in this sector, PCS launched itself into the online world through its first website where it shared with the internet reader not only its services and jobs but also the heart of its company, its employees and founders.

#### **2012 - OUR ONLINE COMMUNITY**

Around 2012, social media became the new way of marketing. It was then when PCS jumped into this new trend with its first Facebook page, followed by You-Tube, LinkedIn and Instagram. From this moment we had the option to create and design content and share our activity in a much more interactive, entertaining and direct way. From that point on, our online community started to grow!





## **2016 – THE COMPONENT WAS BORN**

In 2016 our first Newsletter 'The Component' was born, with the goal of being an entertaining source of information for the employees. This became the platform for design, marketing and brand communication that allowed us to reinforce and remind the reader who PCS was (and still is) and how we operated. From the always encouraging and grateful words of the 'Executive Corner', to the photos and memories embodied in 'Papparazi', The Component continues to be, after 6 years, one of the key graphic pieces of our brand.

The possibilities today are endless and at PCS we continue to work every day so that our brand, and its values, reach the greatest number of people in an entertaining, visual, and interactive way.

Today, 42 years after that initial logo, we can say that the hard work has undoubtedly helped us to evolve and position ourselves in a sector where it's clear that design and marketing also have a place.

## **ACCOUNTING**





BOBBI CABRAL
Controller

## TAXES, TAXES, TAXES!

Tax season is upon us, are you prepared? PCS mailed your W-2's and 1095's (health insurance) paperwork by January 31, 2022. Did you pay enough taxes or pay too much?

- Update your federal and state withholding paperwork for 2022.
- You maybe able to lower your income taxes by making 401k contributions (pre-tax). Remember PCS matches your 401k contribution up to 4% (FREE MONEY!)
- The Personal Tax filing dead line is April 18, 2022.

# HUMAN RESOURCES



#### WE ARE CHANGING MEDICAL INSURANCE BENEFITS IN FEBRUARY 2022!

Let's make 2022 a year to reach new health and wellness goals. To kick off our open enrollment for 2022, we now offer medical plans under **Cigna**.

We have four medical plan options and each employee will have four (4) plans to choose from. The Cigna plans are all open access plans which means you don't have to get referrals to see a specialist or doctor if they are in the plans network.



All of the Cigna plans are available to all employees no matter what

• location you work for.

Preventative Services such as annual exams are covered 100% on

each plan if in network.

Most of the plans cover labs and x-rays (whether in a hospital set-

 ting or not) without a co-pay if the services performed are in network

# IMPORTANT INFORMATION AND TIPS TO CONSIDER

REMEMBER IF WE FAIL TO PLAN, WE PLAN TO FAIL SO TAKE THESE FEW TIPS INTO CONSIDERATION:

- 1- You should contact your current doctor/ pharmacy to ensure that they take Cigna insurance and discuss any impacts that this plan change may have.
- 2- Have all your prescriptions filled prior to the new plan year (which starts February 2021) so that you will have the proper time to have your prescriptions added to the new plan.
- **3-** Take time to become familiar with the co-pays, deductibles, and any out-of-pocket costs. This will help you avoid any surprises as it relates to your coverage.



### CURRENT JOB OPENINGS

# **PCS IS HIRING**

#### **PROJECT SUPERVISORS - MARYLAND**

The Project Supervisor is the company's representative assigned the responsibility and authority for daily coordination and directing of the project so that it is safe, within budget, on schedule to the company's quality standards and to the customer's satisfaction.

#### **DEMO & ASBESTOS LABORERS - MARYLAND**

Laborers work under the direction of a Project Supervisor/Foreman and provide manpower for the completion of projects in a safe and productive manner.

All candidates must have their own means of transportation to reach our jobsites in MD, DC and N. VA, pass a drug screen and have a clean criminal history with the ability to access private agencies and federal facilities.

For immediate consideration, please forward your resume and salary requirements to:

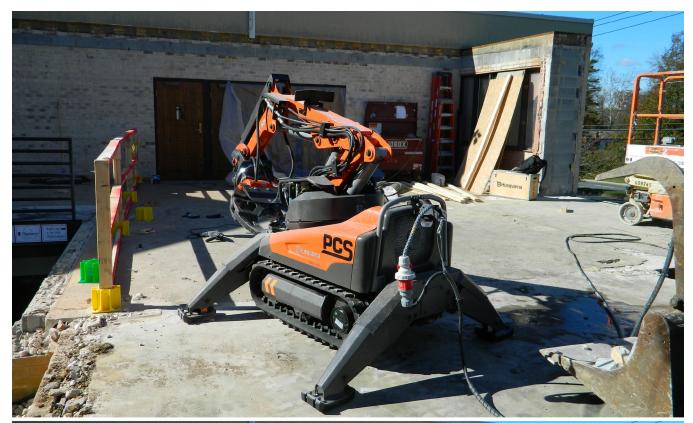


hr@powercomponentsystems.com





## FIND THE 7 DIFFERENCES





## **PCS RELATED WORDS**

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TEAMWORK

































































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